

Manish Nirmal

Digital Marketer

# Contact

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# Skills

* Leadership
* Communication
* Ready to Learn New things
* Help to Others

# Hobbies

* Reading Book
* Travelling

# Languages

* GUJARATI 100 %
* HINDI 100 %
* ENGLISH 100 %

**About Me**

My self (Manish Nirmal) did B. Sc. (Chem.). I have working experience in Pharma Industry as a Medical Representative 9 years and then I got promoted as a Area Sales Manager. I worked as a Area Sales Manager for 6 years. Right now I am working as a Sales Executive in Ayurvedic Company.

# Education



## B.Sc. – Sir P. P. Institute of Science

Bhavnagar University, Bhavnagar

**Second Class**

## HSC-M. K. JAMOD HIGH SCHOOL

BHAVNAGAR

**Second Class**

## SSC – NAVJIVAN HIGHSCHOOL

Gondal

**First Class**

## DIGITAL MARKETING - PURSUING

Tops Technologies, Rajkot.

# Work Experience



## MEDICAL REPRESENTATIVE

## I worked as a Medical Representative for 9 years.

## I implemented company’s strategy during field work.

## Do RCPA from chemist and book order.

## Achieve 100 % sales target.

## AREA SALES MANAGER

## Four Medical Representative had to report me.

## My job role was to do joint work with my Medical Representative in the field and ensure them to implement company’s strategy help them to achieve 100 % sales target assigned to them.

## Motivate my Medical Representatives and train them to increase their work efficiency.

## Develop Medical Representative skills and their personality.

## Analyze Medical Representatives work and make report pass one to my superiors.